



Alican Özyılmaz

FREIGHT FORWARDER

Most recently, I took on responsibilities in sales, marketing, and business development at a software company that digitalizes the business processes of freight forwarder firms. During this time, I focused on CRM management, quotation creation, digital tracking of operational processes, financial reporting, and accounting modules; I also personally conducted user training sessions. In my previous experiences, I played active roles in sea freight transportation, particularly in managing FCL and LCL operations and pricing processes. This comprehensive experience in the logistics sector has enabled me to deliver added value to clients both operationally and technologically.

Work Experience

SALES

MANAGER

Frigian IT Tech.

November 2024 -

March 2025 since freelance

Sales & Marketing
Training & Consultancy
After Sales Support

MUSICIAN

Ezginin Günlüğü

January 2023 -

October 2024

Instruments: clarinet,
saxophone and oud.

PRICING

SPECIALIST

DHL Global

June 2017 -

June 2022

Trade management, Carrier
relationship management,
Capacity management,
Pricing, Procurement.

LCL EXPORT OPERATION

Midas Global

October 2013 -

March 2017

Pricing for overseas agents,
planing stowage and
profitabilitiy for LCL
consoles

Academic Background

İSTANBUL

UNIVERSITY

September 2005 -

June 2011

Maritime transportation and
management engineering

Contact

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Beylikdüzü/Istanbul

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Additional info

Age: 38

Military: Completed

Driver License: B

English Speaking

Interests: Music,

Theatre